

5th German–African Economy Forum: African Start-ups

Equatorial Energies (Kenya)



Origin	Nairobi, Kenya
Founders	Evan Kimani Mary Mindo Kevin Gaitho
Members	20 (9 full-time, 11 part-time)
Certificates / Awards	2017 Women in Energy Award in Kenya recipient; Mary W Mindo.
Products / Services	<ul style="list-style-type: none"> • Solar / Photovoltaic • Solar Thermal • Solar Water Pumping

Products

Equatorial Energies Ltd has established itself as a leading EPC (Engineering, Procurement and Construction) company in Kenya, specializing in delivering bankable, innovative, and reliable stand-alone systems (off-grid), (on-grid) commercial & residential solar PV systems and solar power solutions to meet the needs of the local market.



Start-up Story

Equatorial Energies Ltd was established in 2014 and incorporated in March 2015 in response to a skills gap within the local solar energy market. The founders noticed that there lacked sufficient local technical expertise on the ground to support implementation and maintenance of solar power systems. Equatorial Energies would then seek to fill this gap by equipping a local team to offer turnkey solar energy solutions at global quality standards to effectively satisfy customer demands. Our positioning gives us an edge in understanding and navigating the local landscape.

Motivation

Equatorial Energies envisions a network of young, technically skilled local experts in Sub-Saharan Africa who are able to deliver global standards of quality and whose approaches give emphasis to environmental conservation and sustainability.

Objectives

- To be the number one EPC in Sub Saharan Africa in the field of solar energy solutions.
- To empower local youth with the technical skills necessary to implement, maintain and troubleshoot solar energy systems in the Sub Saharan Africa market.

Contact person

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